



## **Amy Wellman, M.Ed., CRC**

### **SUMMARY OF PROFESSIONAL EXPERIENCE:**

- Extensive vocational assessment experience including Divorce, Workers' Compensation, Medical Malpractice, Social Security Disability, STD/LTD and Personal Injury cases for over 30 years.
- Private vocational rehabilitation experience for over 15 years
- 15 years plus of job placement and vocational counseling experience
- Vocational testing
- Job placement services and loss of earning capacity evaluations

### **PROFESSIONAL CREDENTIALS:**

- Certified Rehabilitation Counselor (CRC #00005172)

### **EDUCATION:**

FLORIDA ATLANTIC UNIVERSITY Boca Raton, FL  
**Master's in Guidance & Counseling** August 1979

UNIVERSITY OF MICHIGAN Ann Arbor, MI  
**Bachelor's in Physical Education & Psychology** May 1976

### **WORK EXPERIENCE:**

PINDER REHABILITATION SERVICES, LLC - Altamonte Springs, FL  
**Vocational Evaluator**, March 2022-present

- Vocational Assessments
- Develop realistic rehabilitation and training plans to improve wage-earning capacity
- Vocational testing to include IQ, aptitude, achievement, personality and career interest surveys
- Labor market surveys and wage-earning capacity based on an individual's education, past work experience, interests, aptitudes and levels of function.

MEDICAL REVIEW INSTITUTE OF AMERICA – Salt Lake City, UT  
**Vice President of Sales**, November 2020 to February 2021

- Sold 1.5 million in first year of sales
- Completed and was awarded RFPs for Florida Blue and Paramount Rx
- Responsible for customer service, reporting and hosting quarterly business review meetings
- Prepared formal presentations for my top 25 health plans

EXAMWORKS – Atlanta, GA

***National Sales Executive, August 2011 to November 2020***

- Sold 11 million in revenues with a focus on the top disability health plans.
- Responsible for all prospecting, scheduling sales meetings, formal presentations, requests for proposals, contracts and account management

RELIABLE REVIEW SERVICES-Boca Raton, FL

***Director of Business Development***, September 2008 to August 2011

CORVEL CORPORATION-Orlando, FL

***Account Executive, February 1998 to August 2008***

- Responsible for new sales and account management for managed care plans in worker's compensation, auto and group health insurance

CRAWFORD & COMPANY/BROADSPIRE-Orlando, FL

***Branch Manager, Supervisor and Vocational Consultant, November 1981 to January 1998***

- Performed vocational evaluations, transferable skills studies, administered and interpreted achievement, aptitude and interest test, on-site job analyses, job accommodations, labor market surveys, testimony, resume writing job skill and job coach.
- Created an alternative modified duty program during medical recovery to positively impact physical and emotional well-being, reduce lost time days eliminate TTD payments and to improve the financial stability for employee and family.