



Amy Wellman, M.Ed., CRC

SUMMARY OF PROFESSIONAL EXPERIENCE:

- Extensive vocational assessment experience including Divorce, Workers' Compensation, Medical Malpractice, Social Security Disability, STD/LTD and Personal Injury cases for over 30 years.
- Private vocational rehabilitation experience for over 15 years
- 15 years plus of job placement and vocational counseling experience
- Vocational testing
- Job placement services and loss of earning capacity evaluations

PROFESSIONAL CREDENTIALS:

- Certified Rehabilitation Counselor (CRC #00005172)

EDUCATION:

FLORIDA ATLANTIC UNIVERSITY	Boca Raton, FL
Master's in Guidance & Counseling	August 1979

UNIVERSITY OF MICHIGAN	Ann Arbor, MI
Bachelor's in Physical Education & Psychology	May 1976

WORK EXPERIENCE:

PINDER REHABILITATION SERVICES, LLC - Altamonte Springs, FL
Vocational Evaluator, March 2022-present

- Vocational Assessments
- Develop realistic rehabilitation and training plans to improve wage-earning capacity
- Vocational testing to include IQ, aptitude, achievement, personality and career interest surveys
- Labor market surveys and wage-earning capacity based on an individual's education, past work experience, interests, aptitudes and levels of function.

MEDICAL REVIEW INSTITUTE OF AMERICA – Salt Lake City, UT
Vice President of Sales, November 2020 to February 2021

- Sold 1.5 million in first year of sales
- Completed and was awarded RFPs for Florida Blue and Paramount Rx
- Responsible for customer service, reporting and hosting quarterly business review meetings
- Prepared formal presentations for my top 25 health plans

EXAMWORKS – Atlanta, GA

National Sales Executive, August 2011 to November 2020

- Sold 11 million in revenues with a focus on the top disability health plans.
- Responsible for all prospecting, scheduling sales meetings, formal presentations, requests for proposals, contracts and account management

RELIABLE REVIEW SERVICES-Boca Raton, FL

Director of Business Development, September 2008 to August 2011

CORVEL CORPORATION-Orlando, FL

Account Executive, February 1998 to August 2008

- Responsible for new sales and account management for managed care plans in worker's compensation, auto and group health insurance

CRAWFORD & COMPANY/BROADSPIRE-Orlando, FL

Branch Manager, Supervisor and Vocational Consultant, November 1981 to January 1998

- Performed vocational evaluations, transferable skills studies, administered and interpreted achievement, aptitude and interest test, on-site job analyses, job accommodations, labor market surveys, testimony, resume wringng job skill and job coach.
- Created an alternative modified duty program during medical recovery to positively impact physical and emotional well-being, reduce lost time days eliminate TTD payments and to improve the financial stability for employee and family.